

WHEN INVESTMENT MEETS CREATIVE

Growth is Exponential



ALO|TECH®

MANUFACTURING *Mastered*

Creative Investments for Manufacturing

DOES YOUR COMPANY MATCHUP?

- You are a small company with a niche product that's experiencing growth with at least 12-24 months of prior sales.
- You're ready to increase your sales by several orders of magnitude.
- You prefer to use your capital for sales & marketing efforts instead of spending it on manufacturing space, equipment, management, production workers, materials and finished goods inventory, etc.
- You prefer not to obtain additional capital at the cost of reducing your equity in your business.
- You enjoy partnering with like-minded people who are passionate about growing your business.

SOLUTIONS ALOTECH CAN PROVIDE:

We can help you increase cash flow, reduce overhead, focus on marketing, sales and increase your profits by:

- Purchase of your existing inventory.
- Purchase of raw material, finished goods and distribution.
- Unit price manufacturing that gives you a fixed cost.
- In-Stock inventory that will let you ship immediately and reduce the lead times which will increase customer satisfaction, etc.
- Avoidance of receivable factoring or high interest financing.
- We provide coaching in strategic planning to prepare your company for growth.
- We help in preparing your company to seek private investments.



CASE STUDIES

- Alotech purchased approximately \$200,000 of inventory, freeing up capital for VertiMax to put into their marketing efforts. We refined the manufacturing process to improve consistency and quality, keeping costs comparable and maintaining existing profit margins while manufacturing much of the product in our American plant and leveraging relationships with other American manufacturers, which decreased lead times of the products. Sales increased 35% in less than one year, and what originally took 12-18 months to manufacture and market, Alotech can produce in 6 months today.
- A Fortune 500 company selected Alotech as their sole North American supplier for re-manufacturing. Alotech has invested over \$500K in infrastructure & equipment. The customer now has a process with fixed pricing. 5-Sigma Quality and triple the profits.
- Alotech was able to take a company that had an extreme technological advantage over competition and give them a path forward to scale the business. By offering the capital needed to build the prototype units, test the prototype and redesign the existing unit, Alotech provided a new, improved XelAqua system. We were able to bring the system in house since XelAqua was under-capitalized, saving them thousands of dollars. Product turn around went from 2 years to 6 months.

For more information call (919) 774-1297 or visit alotechinc.com